

[REF NO.]J072014

Carrier Sales Manager – Voice / Carrier Account Manager - Voice

AGCS Asia (HK) Limited is a Hong Kong based registered VoIP service provider of international wholesale as well as retail solutions. We are now looking to recruit experienced carrier Sales/Account managers, to handle sales of wholesale minutes business for their IP Carrier business worldwide create awareness amongst VoIP service providers/ IP carriers/ Channel partners around the world.

This is new business focused role where the ideal candidate will be responsible for initiating and establishing new carrier partners globally for both termination and origination traffic. Candidate should have experience in Carrier Voice Industry: particularly new business development. Sound experience of Account Management, specifically Wholesale Voice accounts. Proven experience in International markets. Good understanding of LCR, QoS and Pricing of routes is essential also establish new Interconnects with PTT, Tier-1 & Tier-2 Carriers and managing existing carrier relationship and develop business. International travel will be required occasionally.

Interested parties can send detailed CV and expectation to Asif Shaikh [[asif@agcs-asia.com](mailto:asif@agcs-asia.com)] with ref. no. Asif will contact the right candidate(s) directly.